

## Summary of reports based on Customer demand from EDI data

In these reports we provide standard analysis based on data from EDI transmission (idocs) and SAP transactions. In production companies very often the demand from customers is changed and this is causing issues on logistics. The purpose of this report is to provide an overview at high level, to support decisions and to control internal data. Reports can be used to compare variances with contracts, to reject high variances, for claims and to control stocks. Data can be used also for sales forecast, to automate finance analysis and to evaluate workload per employee.

No	Report
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|----|--------------------------------|
| 01 | Demand Fluctuation 4 weeks     |
| 02 | Sales Forecast                 |
| 03 | Customers                      |
| 04 | Product hierarchy              |
| 05 | KPI: Backlog and Idoc (status) |

Other types or reports can be implemented based on customer requirements and available data. We can prepare reports for multiple Plants, Sales Organization, Sales Office, Sales Group.

<b>Analysis period</b>	Week 50 and Week 51 (07.12.2020 to 20.12.2020)
<b>Extract date</b>	21.12.2020



